territorial exclusivity that WITN claims would be damaging if available to the Raleigh-Durham market stations. Moreover, while a thirty-five mile zone around Goldsboro would not appear to encompass any of the communities in the Greenville market to which commercial television stations are licensed, the thirty-five mile zone extending from Greenville currently does cover Rocky Mount, North Carolina, to which independent station WRMY is licensed. Id. Thus, it is actually a Raleigh-Durham ADI station that faces the greatest theoretical disadvantage under WITN's novel interpretation of the Commission's Rules.

(d) Public Benefit

Each commenter devotes an inordinate amount of space to an uninformed analysis of WYED's program offerings in comparison to those of other stations in the market, as if this were the only possible source of public benefit from WYED. 17/ However, specific programming, which changes significantly from year to year, is a factor in the Commission's test under the market hyphenation process only in the larger context of the public benefit analysis. Group H has already shown that substantial

CVI maintains for example, that Group H's Petition is unwarranted because WYED offers "no coverage of news or other programming of interest to the Carrboro or Hillsborough communities." CVI Comments at 8. While it is true that no current WYED programming originates from these communities, this is irrelevant to the showing required of Group H, which does not seek to add either Hillsborough or Carrboro to the Raleigh-Durham market. Moreover, it is hard to believe that CVI's subscribers in these communities are so parochial that they are wholly disinterested in programming focussing on Raleigh, Durham or Goldsboro.

public benefits will accrue to the public from the ability of WYED to operate on an equal footing with other Raleigh-Durham market stations, and thereby continue to offer an affordable advertising outlet to area advertisers.

Nevertheless, contrary to commenters' misconceptions, WYED airs numerous programs of concern to both local residents and residents of the greater Raleigh-Durham community. First, each weekday, Station WYED conducts a live morning talk show, airing at 9:30 am, which invites listeners to call in to air their views of the issues discussed. The show receives telephone calls from all areas of the market, but approximately 75% are from the Raleigh-Durham area. See Declaration of Dea Martin, Attachment 5.

Second, WYED produces the "Jimmy Swinson Show," which airs Saturdays from 1-2 p.m. Mr. Swinson is a lifelong Goldsboro resident and local celebrity whose show features music videos and focuses on area high school news and public service events in all of the communities in the WYED viewing area, including Raleigh and Durham. Mr. Swinson also hosts WYED-sponsored "no-alcohol student nights" at locations in Raleigh and other communities in the market, and is a frequent lecturer before student groups and other organizations concerning community problems. In addition, on September 18, 1993, WYED will air a Sickle-Cell Anemia Telethon, organized by Swinson, which will originate from Goldsboro.

Third, WYED has just begun producing "The Twiggy Sanders Show," which features entertainment by and interviews with local celebrities. Mr. Sanders, an ex-Harlem Globetrotter, also makes local appearances throughout the market.

Fourth, WYED provides Raleigh-Durham-Goldsboro area viewers with sports coverage not available on any other television station. WYED airs a monthly program reporting on the Carolina Mudcats, the local AA baseball team which plays in Zebulon, just east of Raleigh. On the major league level, the station has the local rights to Baltimore Orioles baseball.

Fifth, WYED provides area viewers with three locallyproduced religious programs, and airs public service
announcements on behalf of groups throughout the Raleigh-Durham
market. See Attachment 6. CVI's "research" concerning WYED's
programming (see CVI Comments at 5), which apparently consisted
of selectively perusing a few pages of the Eastern North Carolina
Edition of TV Guide, failed to disclose any of these offerings.

Finally, Group H conducts an ongoing ascertainment survey of 100 community leaders throughout each year. Of the 45 community leaders surveyed so far this year, 40 of the respondents (almost 90 percent) are from the Raleigh-Durham area.

The hyphenated market rule is intended not only to equalize competition among stations in the same market, but also "to assure that stations have access to cable subscribers in the market and that cable subscribers have access to all stations

[and local programming] in the market." Cable Television Report and Order, 36 F.C.C. 2d at 176 (1972). In light of the fact that WYED serves the entire market with a significant level of locally produced programming, and is striving to produce additional local programs, the wider availability of this programming throughout the Raleigh-Durham-Goldsboro market will result in public benefits consistent with the purpose of the rule.

IV. CVI'S ASSERTIONS CONCERNING THE INTERPLAY OF THE COMMISSION'S RULES AND THE COMPULSORY COPYRIGHT LICENSE ARE UNFOUNDED; THE 1992 CABLE ACT REQUIRES THE COMMISSION TO IMPLEMENT REVISIONS TO UPDATE SECTION 76.51.

CVI has also argued that there is reason to avoid market redesignation because of potential conflict with the Copyright Office and the possibility of a flood of petitions seeking to add communities to the top 100 markets. These claims are without merit.

Based upon the overriding purpose of FCC Rule 76.51, the equalization of competition among stations that seek support from the same audience and advertisers, Group H pointed out that, in addition to the current unfairness with respect to the territorial exclusivity, WYED was also handicapped because it is currently treated differently than the other stations in the market for purposes of the compulsory copyright license.

Specifically, stations within the market designation are treated as local for copyright purposes throughout the market, while Group H must resort to conducting expensive significantly viewed 16407.3/091493/17:05

surveys in order to achieve the same status. <u>See</u> Petition at 5-6. Capitol and WITN apparently see no unfairness in requiring a struggling independent station to undertake expensive showings to gain benefits accorded automatically to its market competitors. <u>See</u> Capitol Comments at 5, WITN Comments at 3. Yet there is no question that this disparity is a significant barrier to WYED achieving cable carriage comparable to the other stations in its market.

While CVI attacks Group H's market redesignation proposal on the very grounds that it might result in more stations being considered "local" for purposes of the compulsory copyright license, Congress certainly considered this in mandating reconsideration of the current market designations. See Cable Consumer Protection and Competition Act of 1992, Pub. L. No. 102-385 § 6114(f) (to be codified at 47 U.S.C. § 534(f). Nevertheless, Group H fully recognizes that the possibility of changed treatment of WYED for copyright purposes is not by itself a justification for a change in the Commission's Rules. ultimate decision concerning the applicability of FCC Rule 76.51 for the Copyright Office's purposes will be made by the Copyright Office, which has already initiated an inquiry to consider this issue. See Notice of Inquiry - Updates to the Major Television Market List, 58 FR 34,594, 34,595 (Copyright Office, June 28, 1993) ("Notice of Inquiry"). This process is independent of the Commission's decision-making concerning its rules, but is

nevertheless dependent on the conclusions reached by the Commission in proceedings such as this. In short, in order for the Copyright Office to decide whether it will follow the Commission's lead concerning changes to the top 100 markets, the Commission must first adopt such changes for the Copyright Office to evaluate.

Essentially, CVI asks that the Commission shrink from making any changes under its rules because another agency might disagree with the decision reached for purposes of its own regulations, which are used for different purposes. CVI's argument in favor of this odd approach is premised on a misunderstanding of the compulsory license regime as it impacts upon the recently adopted must-carry provisions of the 1992 Cable Act. Thus, CVI reaches the erroneous conclusion that Commission action in advance of the Copyright Office's determination "might produce the anomalous result of WYED being deemed a local signal, and thus relieved of compulsory copyright liability under the Commission's rules, but not according to the Copyright Office."

CVI Comments at 10. This fear is unfounded.

Commission actions standing alone do not change liability under the compulsory copyright license. Thus, based on the Copyright Office's pending inquiry, a station will not be treated as "local" for purposes of the compulsory copyright license without a Copyright Office determination that it will adopt the Commission's revised market listing. There is simply

no possibility that CVI would be forced to carry WYED without copyright indemnification, while still being liable to the Copyright Office for increased fees. Subject to the signal quality standards set forth under the 1992 Cable Act, CVI is now required to carry WYED because it is in the same ADI, provided, however, that the station agrees to indemnify CVI for any increased copyright liability. See Implementation of the Cable Television Consumer Protection and Competition Act of 1992, 8 FCC Rcd 2965 (1993) (Revised FCC Rules § 76.55(e) and § 76.56(b)). The market redesignation requested by Group H will not change this circumstance. Subsequently, if the Copyright Office decides to adopt the Commission's changes to the top 100 market listing, Group H could be relieved of the need to indemnify CVI for carriage of WYED because the station would then be treated as "local" throughout the Raleigh-Durham-Goldsboro market. Under no circumstance, however, could CVI be required to carry WYED and pay the additional copyright fees.

Ultimately, as is often the case when a petitioner or commenter has no solid arguments, CVI raises the specter of the "proverbial floodgates" opening and inundating the Commission with unfounded rule making petitions. See CVI Petition at 11. Notwithstanding the potential volume of petitions requesting market hyphenation, as noted above, Section 4 of the 1992 Cable Act expressly requires the Commission to issue regulations revising Section 76.51 within 180 days as part of the

implementation of the must-carry provisions included in the act. See 1992 Cable Act Pub. L. No. 102-385 § 614(f) (to be codified at 47 U.S.C. § 534(f)). In fulfillment of that mandate, the Commission has announced that it prefers to consider market redesignation on a case-by-case basis rather than attempting wholesale changes or re-ranking on its own. See Implementation of the Cable Television Consumer Protection and Competition Act of 1992, 8 FCC Rcd 2965, 2978 (1993) ("Cable Act Implementation Order"). Accordingly, responding to several petitions, the Commission has already made several changes to the market listing. See, e.g., Request by TV 14, Inc. to Amend Section 76.51 to Include Rome, Georgia, in the Atlanta, Georgia Television Market, 8 FCC Rcd 2965, 2978 (1993) (redesignating the Columbus, Ohio market to include Chillicothe; the Hartford-New Haven-New Britain-Waterbury, Connecticut market to include New London; and the Atlanta, Georgia market to include Rome).

Since making these initial changes, the Commission has also proposed additional modifications affecting a number of other markets. Amendment of Section 76.51 (Pine Bluff, Arkansas), Notice of Proposed Rule Making, MM Docket No. 93-233, DA 93-992 (MMB, released Aug. 19, 1993); Amendment of Section 76.51 (Concord, California), Notice of Proposed Rule Making, MM Docket No. 93-232, DA 93-991 (MMB, released Aug. 19, 1993); Amendment of Section 76.51 (Riverside, California), Notice of Proposed Rule Making, MM Docket No. 93-207, DA 93-817 (MMB,

released July 15, 1993); Amendment of Section 76.51 (Clearwater, Florida), Notice of Proposed Rule Making, MM Docket No. 93-218, DA 93-931 (MMB, released July 29, 1993). Thus, Group H's request concerning Goldsboro is precisely the sort of limited rulemaking petition that the Commission openly sought in its Cable Act Implementation Order, where it eschewed "wholesale changes" or "reranking" but stated that it would consider modifications in addition to those then adopted on a case-by-case basis and under expedited procedures. Cable Act Implementation Order, 8 FCC Rcd at 2978. CVI should perhaps have addressed its overwhelming concern with a potential inundation of the Commission's resources to Congress, which initially required the Commission to make revisions to the list; although the steady, yet modest, flow of such requests filed thus far does not appear to pose an undue danger of over-taxing the Commission's staff.

V. <u>CONCLUSION</u>

Hyphenated market designations under Section 76.51 were intended to cover situations where stations licensed to different cities in fact serve and compete in the same market. The purpose of a hyphenated designation is to equalize competition between stations in the same economic market, and to assure that cable subscribers have access to all local stations in the market.

The present television marketplace in the Raleigh-Durham-Goldsboro area is precisely the situation intended to be covered by such a hyphenated market designation. The television 16407.3/091493/17:05 industry and other media recognize Goldsboro and WYED as part of the Raleigh-Durham market; WYED places a city grade signal over Raleigh, substantially all of Durham, and the vast majority of the Raleigh-Durham ADI; three of the stations licensed to Raleigh and Durham provide Grade A or better service to Goldsboro; and all stations in the market draw advertisers and viewers from all three of these cities. Goldsboro is plainly a part of the Raleigh-Durham television market.

WHEREFORE, Group H Broadcasting Corporation respectfully urges the Commission to add Goldsboro to the Raleigh-Durham market designation under Section 76.51 of the Rules.

Respectfully submitted,

GROUP H BROADCASTING CORPORATION

Bv:

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David S. Keir

Leventhal, Senter & Lerman 2000 K Street, N.W.

Suite 600

Washington, D.C. 20006

(202) 429-8970

September 14, 1993

Its Attorneys

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TUESDAY, AUGUST 31, 1993

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RALEIGH • DURHAM • GOLDSBORO • FAYETTEVILLE

- I. Jimmy Swinson, hereby declare, under penalty of perjury, as follows:
- 1. I Was hired last November as an Independent Salesperson for WYED-TV. My job description is as follows: Solicit and maintain advertising client accounts for WYED-TV. My primary area of marketing/sales responsibility is Goldsboro, North Carolina. Although, I am not restricted from other areas as some retailers in Goldsboro have multiple store locations and may make certain marketing/advertising decisions in other cities or counties.
- I work primarily out of my home located in Goldsboro, North Carolina and spend at least one to two half days at the station in order to submit paperwork, catch up on program changes or other pertinent information which the station may be concentrating on or plans for obtaining new sales strategies or special sales/marketing efforts. I have also worked out of the corporate office located in Goldsboro.
- 3. As a former Goldsboro radio/cable television personality, life long resident, former Goldsboro radio station owner, and former Goldsboro Minority Newspaper owner, I have been able to solicit a number of Goldsboro accounts successfully for WYED-TV.
- 4. In addition to my sales/marketing duties, I host a weekly Music Video program on the station. On this program we feature all area High School news and public service events for all communities in the WYED-TV viewing area.
- I have hosted nights at clubs throughout the area as a station representative. These nights are non alcohol student nights. In addition, I speak to many groups lecturing on positive aspects in our community and encourage dialogue to solve community problems.

6. On September 18,1993 I have organized a Sickle Cell Anemia Telethon that will originate from Goldsboro and air from 5pm to 7pm on WYED-TV.

Dated: 8/26/93

Independent Acount Executive/

Teresa M. Beddingfield, NOTARY

My Commission Lower case (4), 1243.



I, Dea Martin, hereby declare, under penalty of perjury, that the following facts are within my personal knowledge, and are true

and correct:

1. I host the morning talk show on WYED-TV, Channel 17. The program airs weekdays at 9:30 am and is broadcast live from the WYED-TV studios. The program also occasionally airs as a special during prime time and has been on the air since October 1992.

2. The program's format includes a session where viewers are encouraged to call in to comment on the topic of discussion. On Wednesdays, viewers may call and express their opinions on any topic.

- 3. The program receives calls from the entire viewing area of Station WYED, including Raleigh, Durham, Chapel Hill, Fayetteville, Goldsboro, Oxford, North Carolina and South Hill, Virginia. Approximately 75% of the calls are from the Raleigh area.
- 4. I conduct an issue ascertainment luncheon each Wednesday to assist in selection of program topics. The luncheons are held at either the Holiday Inn in downtown Raleigh or the Mission Valley Inn, across the street from the WRAL-TV studios, also in downtown Raleigh. Viewers from throughout the market attend to discuss community, state, and national issues. Although attendees are from all areas of WYED's viewing area, including Raleigh, Durham, Chapel Hill, Goldsboro, Fayetteville, Rocky Mount, and Smithfield, approximately 80% of the attendees are from the Raleigh-Durham area.
- 5. To the best of my knowledge, WYED-TV's morning show is the only live, locally-produced talk show in the market which invites viewer telephone response and hosts a weekly lunch for a discussion forum.

Des Martin

WYED-TV Morning Talk Show Host

Dated: September <u>13</u>, 1993



PUBLIC SERVICE ANNOUNCEMENTS PRODUCED BY WYED-TV 17

North Carolina DUI Law Kids and the Environment (Global Raleigh Project) Triangle Charity Golf Tournament (Arthritis Foundation) Rapid Transit System (North Carolina State Raleigh) North Carolina Wildlife Resources Wake County Litter Control North Carolina Food Bank (Raleigh) Raleigh Young At Heart Golden Age Club Raleigh Methodist Home For Children Carrboro Arts Center Southern Women's Show Floral Festival Raleigh Service Corps of Retired Executives Raleigh Department of Transportation (Raleigh) Raleigh's Youth Summer Basketball League Multiple Sclerosis Society-Raleigh Chapter Wake County Department of Social Services Carrboro Arts Center "The Monster Show" State Farmers Market "Crawfish Boil" US Coast Guard-Raleigh Easter Seals-Raleigh Chapter "Volleyball" Raleigh Parks and Recreation Carrboro Arts Center Jazz Jam Dorothea Dix Hospital Raleigh Central YMCA Planned Parenthood Raleigh Johnston Community College North Carolina Museum of Life and Science Raleigh Cub Scouts Raleigh Christian Community North Carolina Central University-Durham Carrboro Civic Club Cambell University Men's Center of Raleigh The Society of the Preservation of Historic Oakwood (Raleigh) Peden Gallery 11 of Raleigh Kids Cabaret-Carrboro Arts Center Cary YMCA North Carolina State University Capital City Kiwanis Club Parent to Parent Wake County Hayes Baptist Church Raleigh Capital Area YMCA

North Carolina Dairy Goat Breeder's Association-Raleigh



American Red Cross- Raleigh
Duke Children's Medical and Surgical Center
North Carolina Museum of Life and Science-Durham ("Fossil")
North Carolina Museum of Life and Science-Durham("Halloween")
Home Therapists Association
Trinity Baptist Church Raleigh
Durham Stagville Preservation Society
Barbershop Quartet Singing-Raleigh
Triangle Amputee Support Group-Duke Medical Center
Tar Heel Gem and Mineral-Raleigh



RALEIGH . DURHAM . GOLDSBORO . FAYETTEVILLE

PUBLIC SERVICE ANNOUNCEMENTS PROGRAMMING REGULARLY PRODUCED AND AIRED ON WYED TELEVISION

Job Service - Weekly listing of employment opportunities from the North Carolina Security Commission

AG TIPS - :90 second program containing information on buying, storing and preparing food.

Produced by WYED-TV with Babs Wilkinson of the North Carolina Department of Agriculture.

Community - A calendar of non-profit community events.

Marquee Two spots :30 and :60 second produced each week.

Speakout - 2 minute editorial on issues of local, state, and/or national interest by authorities on the particular issue (s)

ENG Packages - ENG style PSA's produced by WYED-TV which focus on local topics and issues, one -two minutes in duration.

Religion - Religious programming produced by local and national ministries and other religious organizations.

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